BRILLIANT 🔾 FUTURES

MYOPIA MANAGEMENT PROGRAM



Why **Brilliant Futures**[™] Myopia Management Program Should be a Part of Your Practice

Myopia is Growing

- More than 40% of Americans have myopia, and that number is increasing at an alarming rate, especially among school-age children.1
- Two-thirds of Eye Care Practitioners (ECPs) say the prevalence of myopia among children in their practice has increased over the past 5-10 years², and 81% of ECPs agree that myopia is one of the biggest problems impacting children's eyesight today.³

The Risks for Myopia Incidence are Rising



The upward incidence of myopia in today's children can be attributed to different causes and is the result of a combination of genetic and environmental factors.⁴

- The likelihood of children developing myopia is 1 in 3 when one parent is myopic and 1 in 2 when both parents are myopic.⁴
- Insufficient time spent outdoors^{4,5}, prolonged time spent reading and playing with digital devices, like smart phones or tablets^{4,6} and poor lighting levels^{4,5} can have a role.

Brilliant Futures[™] with MiSight[®] 1 day Offers a New Approach to **Myopia Management**

Brilliant Futures[™] Myopia Management Program is built around MiSight[®] 1 day contact lenses – the first and only FDA approved* soft contact lenses to help slow the progression of myopia in children age 8-12 at initiation of treatment.**7

- All such children with myopia should be given an opportunity to have it slowed for the potential reduced risk of visual impairment in adulthood.⁸
- This innovative program is a comprehensive approach to myopia management. specifically designed for busy parents and their children.





*Indications for use: MiSight® 1 day (omafilcon A) soft (hydrophilic) contact lenses for daily wear are indicated for the correction of myopic ametropia and for slowing the progression of myopia in children with non-diseased eyes, who at the initiation of treatment are 8–12 years of age and have a refraction of -0.75 to -4.00 diopters (spherical equivalent) with \leq 0.75 diopters of astigmatism. The lens is to be discarded after each removal.

Compared to a single vision 1 day lens over a 3 year period

Compared to a single vision 1 day lens over a 3 year period.
I. Cooper, Y. With Childhood Myopia Rates on the Rise, the American Optometric Association Highlights the Importance of Early Intervention through Annual Eye Exams.
https://www.aa.org/newsroom/myopia-rates-on-the-rise-syvm. Published March 1, 2019. Accessed May 1, 2019. 2. Cooper/Vision data on file 2019. Myopia Awareness, The Harris Poll online survey 6/27/19 to 7/18/19 of n=313 ECPs (who see at least 1/month myopic child, age 8–15) in U.S. Slightly or significantly increased.
3. Cooper/Vision data on file 2019. Myopia Awareness, The Harris Poll online survey 6/27/19 to 7/18/19 of n=313 ECPs (who see at least 1/month myopic child, age 8–15) in U.S. Slightly or significantly increased.
8. Cooper/Vision data on file 2019. Myopia Awareness, The Harris Poll online survey 6/27/19 to 7/18/19 of n=313 ECPs (who see at least 1/month myopic child, age 8–15) in U.S. Slightly or significantly increased.
8. Cooper/Vision data on file 2019. Myopia Awareness, The Harris Poll online survey 6/27/19 to 7/18/19 of n=313 ECPs (who see at least 1/month myopic child, age 8–15) in U.S. Slightly or significantly increased.
8. Cooper/Vision data on file 2019. Myopia Awareness, The Harris Poll online survey 6/27/19 to 7/18/19 of n=313 ECPs (who see at least 1/month myopic child, age 8–15) in U.S. Sobe K et al. Outdoor Activity Reduces the Prevalence of Myopia in Children. Ophtlam/ballogt 2008;115(8):1279-1285.
6. Wolffschin Js et al. Global Trends in Myopia Management Attitudes and Strategies in Clinical Practice. Cont Lens Anterior Eye. 2016;39(2):106–16.
7. Chamberlain P, et al. A 3-year radomized clinical Iracit Irai of Misignif 'lenses for myopia control. Jourge 9(8):556–56.
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The Brilliant Futures[™] Myopia Management Program Gives You the **Opportunity to Grow Your Practice and Keep Your Patients Longer**

The Brilliant Futures[™] Myopia Management Program is a multi-year program that gives you access to a potential new segment of contact lens wearers with the possibility of an additional revenue stream.

- Children 8-12 years at initiation of treatment.
- Potential access to caring for entire family (parents and siblings).
- Referrals from satisfied patients and parents = higher conversion rates.
- Reliable income with annual purchase.

An Opportunity to Grow Practice Revenue Faster

With the Brilliant Futures[™] Myopia Management Program, you are offering your patients an annual program versus selling packs of contact lenses or a pair of eyeqlasses. Potential revenue to a practice can be 2-4x that of a year's supply sale of 1-day lenses.

BRILLIANT 🔾 FUTURES" MYOPIA MANAGEMENT PROGRAM Current marketplace⁺ \$1,500 - \$2,500/year

+Average price, revenue may vary based on individual office pricing structure.



Annual supply contact lenses⁺ \$200-\$800/year for children





MiSight[®] 1 day is Easy to Fit

- MiSight[®] 1 day is a soft, spherical, daily disposable contact lens that utilizes an optic zone concentric ring design with alternating vision correction zones and treatment zones.
- It's as easy to fit as a single vision daily disposable contact lens⁹.
- If questions should arise, there's a dedicated Myopia Management Specialist assigned to you.



The Tools You Need for a Successful **Myopia Management Practice**

The Brilliant Futures[™] Myopia Management Program supports your practice and patients every step of the way with online tools, marketing and patient educational materials, and live practice support from a dedicated Myopia Management Specialist.

To learn more about the Brilliant Futures[™] Myopia Management Program and how you can put myopia management into practice, talk to your CooperVision[®] Sales Representative or visit **CooperVision.com/practitioner/myopia-management.**





9. Initial CL BVP selection and observation of fit follows same fitting protocol for single vision CLs; fit success rate same with MiSight* 1 day and Proclear* 1 day. CVI data on file 2018; Chamberlain P et al A 3-year Randomized Clinical Trial of MiSight* Lenses for Myopia Control. Optom Vis Sci 2019;96:556-567.

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